



Client Case Study



Name	Mr IAS Glasgow Investor	Company	
City	Glasgow	Country	UK

How did you hear about Grant Property?

Word of Mouth

What were/ are your investment aims?

To have a property portfolio with better yield.

How many properties do you now own?

2

Thinking back, what was the one single thing that made you decide to invest with GP?

The gross yield on GP's properties was quite high and moving into student letting provided a level of diversification for me. I have been a client of Grant Property for 15 years, and in that time, they have demonstrated a deep understanding of how best to manage and maximise the return from my property. Over 15 years the rental income on one of my properties with them has nearly doubled. They are clever, forward thinking, and open to listening to their clients. 85% of their business is from existing clients, and that speaks for itself!

Are you thinking of investing again?

Yes

Would you refer GP to friends /colleagues?

Star rating out of 5 (5=good)

5

How can GP improve in your eyes?

It is a shame that only 2 lenders provide finance for HMO's in Scotland - surely that is a market that lenders are missing out on – can Grant Property influence that lending market at all?

Our feedback

Thanks for the feedback Ian. We would love the HMO lending space to open up! Unfortunately we can't influence the market, but we do work with experts in this space to ensure that our clients are always getting the best possible deal.